



# Who we are...

- We build trusted partnerships with our clients
- Provide efficient fulfillment services
- Deliver world-class data protection


# How we do it...

- Through our onboarding process, we determine the best solution for your processing and mailing needs.
- Leverage industry leading hardware and software, DFS has built a suite of custom applications designed to process, track, and account for all data and mail pieces from start to finish.

# What sets DFS apart from the rest...

- We evaluate our customer's current processes – and then develop a fully customized solution for their data and fulfillment needs
- Along with maintaining up to date technology, job and piece level tracking, in state of the art facility conditions

# Bill Marketing & Campaign Manager



**Ray Morgan Company**  
DOCUMENT TECHNOLOGY SOLUTIONS  
www.raymorgan.com

Remit payment to: 3131 Esplanade, Chico CA 95973  
Questions: 800-640-6065

**RMC Company**  
1234 Any Street  
Any City, CA 95999-9999

**Account Summary**  
\* Please note, this is not an invoice \*

Statement Date		Account No.		Amount Due	
05/15/16		123456789		\$ 00.00	

Payments	Date	Number	Description	Amount Applied	Unapplied Balance

Transaction Type	Date	Due Date	Number	Description	Invoice Amt	Post / Credit	Invoice Balance
Invoice	05/15/16	06/15/16	000001	Contract Invoice	\$125.00		\$125.00
Payment	05/15/16			Check		\$125.00	
Invoice	05/15/16	06/15/16	000002	Finance Charge	\$1.89		\$1.89

Current	1 to 30 days	31 to 60 days	61 to 90 days	Over 90 days
\$ 126.89				

Get your statement with a summary of all your transactions for the current month. This is not an invoice. For more information, please call 800-640-6065 or visit www.raymorgan.com.





**A Ray Morgan Company**  
DOCUMENT TECHNOLOGY SOLUTIONS  
www.raymorgan.com

ABC Company  
1234 Any Street  
Any City, CA 95999-9999

**ACCOUNT SUMMARY**  
THIS IS NOT AN INVOICE

ACCOUNT NO.	STATEMENT DATE	STATEMENT AMOUNT
123456789	05/15/16	\$ 00.00

RMC Chico  
3131 Esplanade  
Chico, CA 95973

Please detach at perforation and include this portion with your remittance in the envelope provided.

Transaction Type	Date	Due Date	Reference Number	Description	Invoice Amount	Payment Credit	Invoice Balance
							126.89
							126.89
							1.89

A finance charge will be assessed on all invoices which are past due. Save time and money by submitting payments electronically. Email [AR@raymorgan.com](mailto:AR@raymorgan.com) to sign up today. As of 01/01/2016 we are no longer accepting credit card payments.

CURRENT	1 TO 30 DAYS	31 TO 60 DAYS	61 TO 90 DAYS	OVER 90 DAYS
00.00	00.00	00.00	00.00	00.00



**ProFinance**  
EQUIP YOUR BUSINESS FOR SUCCESS.

CHECK OUT OUR

**BLOG**

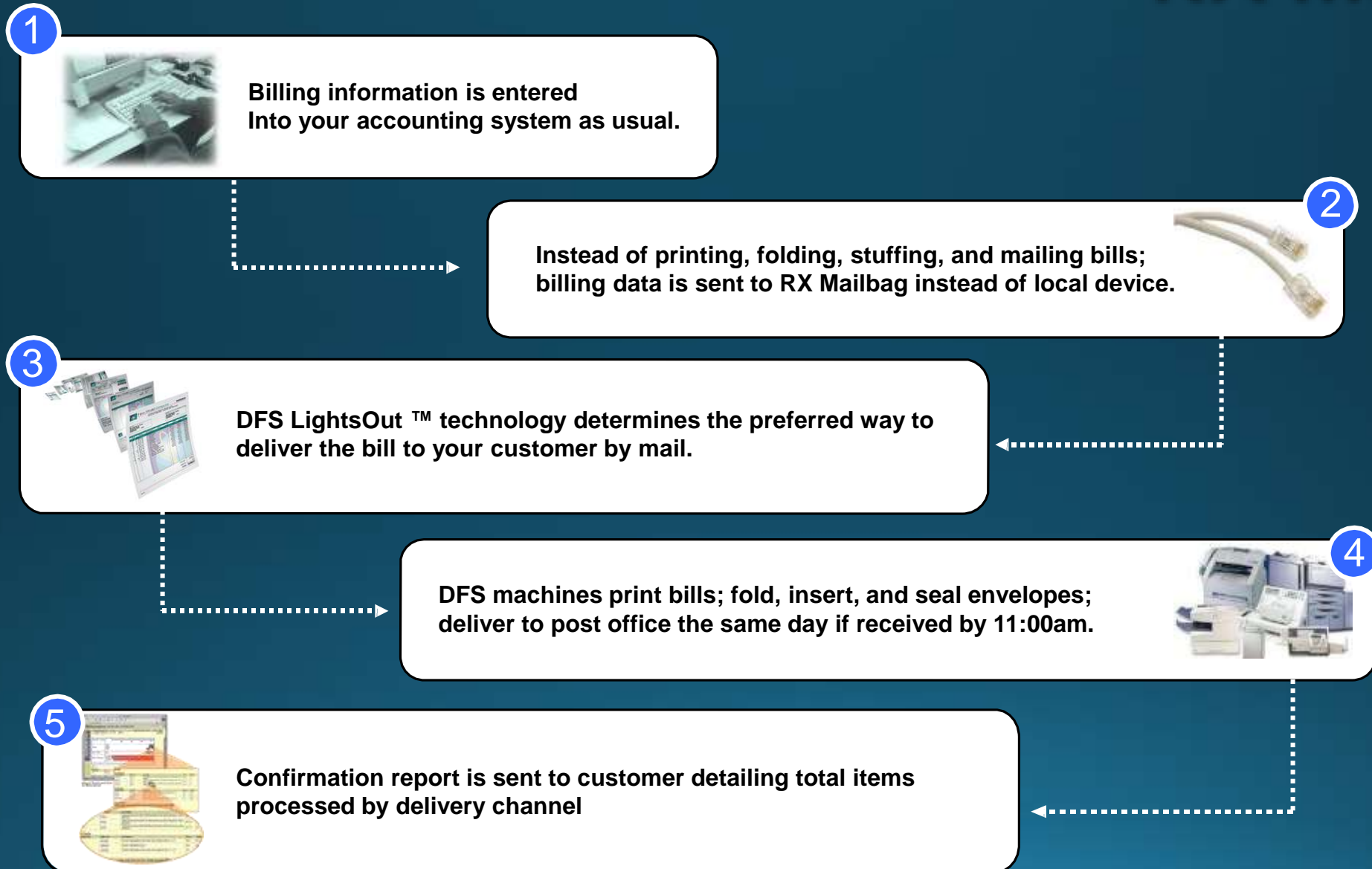
IDEAS / OPINIONS / BEST PRACTICES



**OAKLAND ATHLETICS**  
Success through Partnership

Page 1 of 1

# RX Mailbag



# Using the Right Envelope at the Right Time

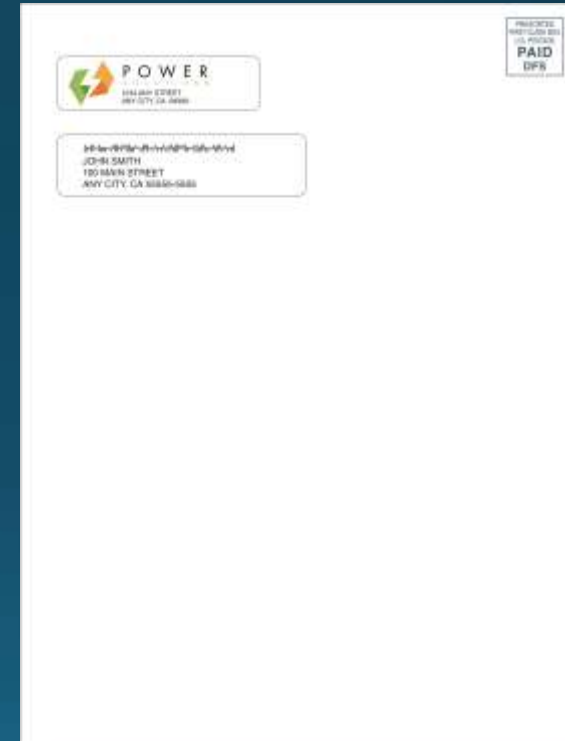
1-8 pages

No.10



17-55 pages

Flat



9-16 pages

6 x 9



# World Class Data Protection

- Assurance of SOC Type 2 compliance which directly audits our security, integrity, availability, privacy, and confidentiality controls





# Complete Suite of Services

- Data processing
- NCOA / Householding
- Full-Color variable printing
- Mail pre-sort
- Online document repository
- Online bill pay
- Electronic document delivery

# Data Processing

- DFS is a data processing company
- Our unique approach allows us to provide custom analytics and tailored reporting
- We accept all data formats and return all data formats
- The final solution is completely tailored to a client's exact needs

# NCOA / Householding

- Automatically merge multiple invoices for the same mailing address or account number
- Greatly reduces cost for postage and envelopes
- Takes the output of multiple billing cycles and combines them into one balanced mailing stream

# Full Color Variable Printing

- Allows full color marketing messages
- Enhances statements and invoices
- Eliminates pre-printed stock
- Latest technology means similar costs to black and white



# Mail Pre-sort


- Sorting mail produces substantial postage discounts
- DFS can co-mingle mail with other large volume mailers
- Multi Line Optical Character Recognition can read tens of thousands of pieces of mail per hour
- The end result – each piece of mail gets an Intelligent Mail Barcode (IMB)
- Highly accurate mail delivery with reduced costs for postage

# Online Document Repository

- Customer receives invoice within minutes of processing
- Eliminates printing, paper and postage costs
- Enables customers to pay online
- Increases speed and efficiency of payments

# Electronic Document Delivery/Online Bill Pay

- The document is always easily accessible to your client
- Provides an electronic solution without having to host the document on your server
- API / Web Services are available to pull document transparently
- 2048-bit RSA / 256 level SSL encryption
- Reduce the cost of client communication



**STANDARD OIL CO. EST. 1906**

P.O. BOX 100  
ANY CITY, CA 99999  
(916) 555-5555

Clarksburg  
Dixon  
Dunnigan  
Fairfield  
Isleton

Lincoln  
Marysville  
Pittsburg  
Stockton  
Woodland

Sacramento  
Winters  
Rio Vista  
Yuba City  
Carson

**ACCOUNT: 00001**  
**INVOICE: 999999**  
**DATE: 05-20-16**

**INVOICE**

**DUE DATE: 06-04-16**  
**PAGE: 1 of 1**

212.RMINV052014.S11

DOCUMENT FULFILLMENT SERVICES  
2930 RAMONA AVENUE #100  
SACRAMENTO, CA, 95826

Standard Oil Inc.  
Dept # 55555  
PO BOX 99999  
Any City, CA 999

Scan here to sign up for Online Bill Pay

DO NOT ATTACH WITH STAPLE OR PAPERCLIP  
PLEASE DETACH AT PERFORATION AND RETURN UPPER PORTION WITH YOUR PAYMENT

**Standard Oil Inc. - Dept # 34335 - PO Box 99999 - Any City, CA 99999-0000 - (916) 555-5555**

ACCOUNT:	00001	INVOICE:	999999	REPORT DATE:	05-20-16	DUE DATE:	06-04-16	PAGE:	1 of 1							
DATE	TIME	VEH#	SITE KEYBRD	DOOM	MILES	MPG	CFM PROD	QUANTITY	PRICE	AMOUNT	F E T	S E T	M E T	S S T	TOTAL	
CARD 7777777 - 1					92144											
05-12-14	13:18	0 257256		93000	856	57.8	0.0	UNL	14.79	3.707	\$4.84	2.73	5.84	0.13	2.06	65.58
05-13-14	18:28	0 303085		92300	700	46.3	0.1	SUP	15.09	4.017	\$0.62	2.76	5.96	0.13	1.93	71.38
					\$555											
					\$2.0											
									29.88	4.583						
											315.46	5.47	11.80	0.26	8.07	136.06
<b>Totals by Card</b>																
7777777 - 1					31.8				29.882	4.583	315.72	7.47	11.80	0.39	3.99	136.06
									29.882	4.583	315.72	7.47	11.80	0.39	3.99	136.06

# Tailored Reporting

- Input counts
- Image counts
- Mail piece counts
- Fully reconcilable invoices
- Customized reporting based on data points and file



# Industry-leading Hardware

- Xerox Trivor 2400
- Xerox 288
- Riso ComColor 9150
- Autaset XT
- Autaset B4
- Oce 6320

